Date: October 9, 2020

To: Tracey Crawford, Executive Director

From: Cathy Splett, Superintendent of Development RE: SLSF Update for the October SLSF Board Meeting

The SLSF staff have been pivoting and recreating the foundation's events in order to accommodate the new federal and state guidelines due to COVID-19.

Sponsorships: Sponsorship dollars are part of the SLSF event budgets. The FY 2020 budgeted amount is \$76,600. To date, \$51,127 has been received, which is 67% of its goal. Sponsorship dollars will still be solicited for the Celebrate Ability Virtual Gala as well as for the SLSF Five Focus Areas.

Grants: The FY 2020 Grant budgeted amount is \$86,000 which is lower than the past two years due to the completion of a multi-year grant that SLSF received. To date, SLSF has applied for \$89,500 in grants with \$69,000 approved and the remaining grants still pending. SLSF is currently working on the IEMA - FEMA Public Assistance (PA) Grant (FEMA PA# 031-UA57Q-00) to submit for 75% reimbursement for NWSRA's PPE expenses.

Events: The FY 2020 Events budgeted amount is \$299,665. The total amount received in event dollars as of October 7th is \$153,513.79 which is 50% of the budgeted amount. The SLSF staff and golf committees worked together to offer socially distanced and safe events while still raising funds for our mission. SLSF was able to host 5 out of 6 of their golf events this year; a huge feat in the current environment. State and local guidelines dictated the number of attendees which caused a decrease in revenue. The Celebrate Ability Gala will be virtual this year. SLSF and the team are working hard on making this event successful.

Donations:

- SLSF received \$5,000 from a donor who requested to remain anonymous in July.
- SLSF received over \$3,800 in donations from NWSRA families who donated their NWSRA credits to the foundation.
- SLSF received a \$991 donation from Dakota K Auto Center.
- Over \$800 has been received through memorial donations.

Grants to NWSRA: The Board approved a grant to NWSRA in the amount of \$347,500 for FY 2020. At the May meeting, the board approved that the budgeted money will be allocated where needed due to agency needs shifting because of COVID-19. SLSF has granted NWSRA \$11,909.15 in July. SLSF has directly paid \$132,443.62 for the rent at the Wheeling and Buffalo Grove NWSRA programming spaces, RMCC storage and office spaces, furniture for NWSRA programming space in Wheeling, appliances and the Sensory Garden.

Outreach: SLSF has created additional fundraising opportunities to assist with continuing to meet the needs of NWSRA programs.

High Five Campaign	\$1,740.00
Moretti's Dine and Earn	\$ 323.85
Virtual Trivia Nights	\$ 715.00
Tap House Golf Fundraiser	\$1,200.00
Popcorn Sales	TBD
Tee Shirt Fundraiser	TBD
	\$3,978.85